

SCHLOSSER DEVELOPMENT

20 January 2010

Endeavor Real Estate Group
221 West 6th Street, Suite 1300
Austin, Texas 78701

Attn: Joseph F. Tracy, Director of Construction

Re: Recommendation for Longaro & Clarke, Civil Engineers

Dear Mr. Tracy:

It is my understanding that you are considering using Longaro & Clarke as your Civil Engineer/Engineer of Record for your upcoming development project in downtown Austin. I am writing to provide my unqualified and complete recommendation for Longaro & Clarke. I have worked with Joe Longaro over the past eight years on a variety of local projects, including the Whole Foods Market Corporate Headquarters and Landmark Store which we successfully opened five years ago. In my role as Director of Design & Construction for Schlosser Development, I oversaw the entitlement process as well as the design and construction phases for the entire project. Throughout that development, Joe Longaro, as Engineer of Record, provided not only Civil Engineering expertise coupled with innovative problem solving, but also, a skilled familiarity with navigating and negotiating through the maze of city approvals.

As you are aware, it is critical to have a Civil Engineering firm with the capability to successfully obtain a Site Plan Permit from City of Austin while protecting the Owner's rights and to the greatest extent possible, their budget. Longaro & Clarke is that capable firm. They respond quickly and efficiently to design challenges and city inputs both during the review process as well as during the construction sequence.

Since the Whole Foods project, we have successfully wrangled two other very difficult Site Plan Permits from the City of Austin with the guidance and efforts of Joe Longaro and we continue to utilize his talents on other exploratory projects.

I understand that HKS may also be involved with your project (I met with Joe Buskuhl, the former president of HKS, last week). As they have likely indicated, HKS and Longaro & Clarke productively worked together on our Whole Foods project, so you have the opportunity to reassemble an excellent team.

If I can provide any further information or if you have any questions, please contact me.

Sincerely,



R.W. Duggan III
Director of Design & Construction